

Boston Redevelopment Authority

Boston's Planning & Economic
Development Office

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May 5, 1999

Kaye Lynn Johnson
Vice President
Planners Collaborative, Inc.
273 Summer Street
Boston, MA 02210

Dear Ms. Johnson:

In anticipation of our meeting this afternoon, I thought it appropriate to prepare this letter for your files and to invite your firm to modify your submission to provide landscape design services leading to the design and development of the Islamic Center in Boston (the "Project"). The architectural, landscape design, engineering and construction services for this Project are being coordinated under the supervision of the Steffian Bradley & Associates, Kurt Rockstroh, President.

As you may know, your firm initially came to my attention through my continuing association with Joseph Brevard and my acquaintance with Ed Shoucair. Based upon my comfort level and recommendation, the Islamic Society of Boston (the "Client") requested a proposal for landscape design, development and construction services in furtherance of this Project. I received a response from the Planners Collaborative on February 16th. Subsequently, this proposal was embellished upon and on February 25th, I received a detailed proposal amounting to \$94,900.

On February 25th I summarized your proposal, along with those of the other Consultants, for the Client. The Client raised several questions and subsequently asked you to prepare a further explanation of the services that your firm was offering. You graciously acceded to my request and on March 3rd I received your response. Finally, on April 28th, you submitted a proposed range of landscape construction costs between \$800,000 and \$1,000,000 (utilities and service connections not included). This document was dated April 20th.

The Client has informed me that your estimates exceed the dollar amount that they are able to pay for these and similar services. They are determined therefor to explore the option of a competitive bidding process and have instructed me to invite you to re-submit a bid to my attention by May 19th.

Sincerely,



Muhammad Ali-Salaam

cc: M. Attawia, MD
J. Arthur Jemison
K. Rockstroh